



# HR initiatives



## Success - Winning Strategies

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**Success**



**Success is not an accident. It is  
result of our attitude**

**Success is a matter of choice not chance**



# Success-Failure



**The uncommon man seeks opportunity  
whereas the common man seeks security**

## **What is Success/Failure:**

Success is no mystery, but result of systematically applying some basic principles

Failure is simply a result of making a few mistakes repeatedly

# Definition of Success

**Success is the progressive realization of a worthy Goal**

Success is a journey and it is an experience, goals in life gives us direction.

Success and happiness goes hand in hand

**Success is getting what you want and happiness is wanting what you get.**

# Definition of Success

**Existence alone is not success it is a lot more**

- ✨ **Do more than exist- Live**
- ✨ **Do more than touch- feel**
- ✨ **Do more than look- Observe**
- ✨ **Do more than read- Absorb**
- ✨ **Do more than hear- Listen**
- ✨ **Do more than listen- understand**

# Success - obstacles

## Some obstacles to success

- ✘ Ego
- ✘ Fear of failure
- ✘ Lack of formalized goals and focus
- ✘ Lack of commitment, training, persistence, priorities
- ✘ Doing too much alone
- ✘ Family responsibilities



# Success – Winning Edge



**To get the winning edge we need to strive for excellence, striving for excellence is progress towards perfection**

We don't need to improve 100% in any area. All we need is to improve 1% in 100 different area, which is lot easier. That is the winning edge.

**The winning edge can be measured by the feeling level. Successful people compete against themselves.**



# Struggle



**Nothing worthwhile comes in life without Struggle,  
winners don't get disheartened even in case of failure.**

Only losers quit and give up  
**“Suicide is the permanent solution to the temporary problem”**

**It is the Bounce back ability that determines  
success**



# Struggle - Success

**Every success story is also a story of great failure**

**Failure is the high way to success, if you want to succeed double your failure rate. Learn from your mistakes and keep going**

Defeat could be detour but not a Dead End

**Successful people don't do great things, they only do small things in a great way. They turn stumbling blocks into a stepping stones**

# Success-Qualities

Qualities that makes a person successful

- ☀ Desire
- ☀ Commitment
- ☀ Responsibility
- ☀ Hard work
- ☀ Character
- ☀ Positive believing
- ☀ Give more than you get
- ☀ The power of persistence and pride in performance
- ☀ Be willing to be a student-get a mentor

# Failures-Reasons

## Reasons for failure-why we don't achieve excellence

- ✿ unwillingness to take risk, fatalistic attitude
- ✿ Lack of persistence and conviction
- ✿ Instant gratification, looking for short cuts
- ✿ lack of priorities, understandings, knowledge
- ✿ Selfishness and greed
- ✿ unwillingness to plan and prepare
- ✿ Not learning's from past mistakes, fear of failure
- ✿ Lack of discipline, poor self esteem

# Success-Recipe

## A recipe For Success

Success is like baking a cake. Unless you have just the right recipe , it is not going to work. The ingredients must be of finest quality and in the right proportionate. You can't over bake it or undercook it. Once you have the right recipe and with practice and the occasional disaster, it becomes a lot easier.

**You have the recipe. To use it is your choice.**

# Success-Crash course

## Crash course for success

- ✨ Play to win and not to loose
- ✨ Learn from other peoples mistakes
- ✨ Associate with people of high moral character
- ✨ Give more than you get
- ✨ Don't look for something for nothing
- ✨ Always think long term
- ✨ Evaluate your strengths and build on them
- ✨ Keep the big picture in the mind when making any decision
- ✨ Never compromise with your integrity



# Success-Action points



## Action Plan

Come up with three suggestions/options how you can do your job better, faster and more effectively

Write down three ways you can use the success principle in each area of your life

- 💡 Work
- 💡 Home
- 💡 Society



Thank you

